

Welcome to Gallery Pointe

The Luxury Lifestyle!



Contact the Picknell Team for more information
on this community!

734-395-8383

GalleryPointeCondos.com

Reinhart
REALTORS
Sales Office: 734-971-6070



"The professionalism and care that you deserve!"

The Picknell Team
734-395-8383
www.ThePicknellTeam.com


WEXFORD HOMES
"Building Great Traditions"



| | |
|---|----------------|
|  | Quick Delivery |
|  | Available |
|  | Future Release |
|  | Reserved |
|  | Sold |





BASE PRICES *

| | | | | |
|-----------|-------------|------------|--------------------------|-----------|
| Ancroft | Ranch | 1500 Sq ft | 2 Bed, 2 Bath | \$455,000 |
| Ancroft S | Ranch | 1506 Sq ft | 2 Bed, 2 Bath, Study | \$460,000 |
| Ancroft B | Ranch | 1556 Sq ft | 2 Bed, 2 Bath | \$475,000 |
| Ancroft J | Ranch | 1597 Sq ft | 2 Bed, 2 Bath, Study | \$485,000 |
| Belford | 1 1/2 Story | 1849 Sq ft | 2 Bed, 2 1/2 Bath, Study | \$510,000 |
| Cypress | 2 Story | 1841 Sq ft | 3 Bed, 2 1/2 Bath | \$440,000 |
| Cypress S | 2 Story | 1948 Sq ft | 3 Bed, 2 1/2 Bath, Study | \$455,000 |
| Dartmoor | 1 1/2 Story | 1531 Sq ft | 2 Bed, 2 1/2 Bath | \$420,000 |
| Eyton | 1 1/2 Story | 2095 Sq ft | 2 Bed, 2 1/2 Bath, Study | \$495,000 |
| Falkirk | 2 Story | 2500 Sq ft | 3 Bed, 2 1/2 Bath, Study | \$520,000 |

* Prices are subject to change without notice and only current pricing will apply
For more information, visit www.gallerypointecondos.com

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HOMESITE PREMIUMS ***

| Homesite | Features | Lower Level | Design Choices | Premium |
|----------|--------------------------|-------------|-----------------------------------|--------------|
| *6 | End Exposure | View-out | Ancroft S | SOLD |
| *7 | End Exposure | Standard | Ancroft J | \$10,000-RES |
| 8 | End Exposure, Tree Lined | Standard | Ancroft B | SOLD |
| 9 | Tree Lined | Standard | Cypress S | \$23,000 |
| 10 | End Exposure, Tree Lined | Standard | Ancroft S | SOLD |
| 11 | End Exposure, Tree Lined | View-out | Ancroft J | SOLD |
| 12 | Tree Lined | View-out | Cypress S | SOLD |
| 13 | End Exposure, Tree Lined | View-out | Ancroft | SOLD |
| 14 | End Exposure, Open Space | View-out | Ancroft J | SOLD |
| 15 | Open Space | View-out | Eyton-Quicker Delivery | \$30,000 |
| 16 | End Exposure, Open Space | View-out | Cypress S-Quicker Delivery | \$42,000 |
| 17 | End Exposure, Open Space | View-out | Belford | SOLD |
| 18 | Open Space | View-out | Eyton | SOLD |
| 19 | End Exposure, Open Space | View-out | Ancroft B | SOLD |
| 20 | End Exposure, Open Space | Walk-out | Belford | SOLD |
| 21 | Open Space | Walk-out | Dartmoor | SOLD |
| 22 | End Exposure, Open Space | Walk-out | Ancroft B | SOLD |
| 23 | End Exposure, Open Space | Walk-out | Ancroft J | SOLD |
| 24 | Open Space | Walk-out | Cypress, Cypress S, Dartmoor | \$40,000 |
| 25 | Open Space | Walk-out | Eyton | SOLD |
| 26 | End Exposure, Open Space | Walk-out | Ancroft J | SOLD |
| 27 | End Exposure, Open Space | Walk-out | Ancroft, Ancroft B, S, J, Belford | \$58,000-RES |
| 28 | Open Space | Walk-out | Cypress, Cypress S, Dartmoor | \$46,000 |
| 29 | Open Space | Walk-out | Eyton, Falkirk | \$46,000 |

* Homesites receive expanded patio with 2-sided Privacy Fence

*** Premiums are subject to change without notice and only the current pricing will be used



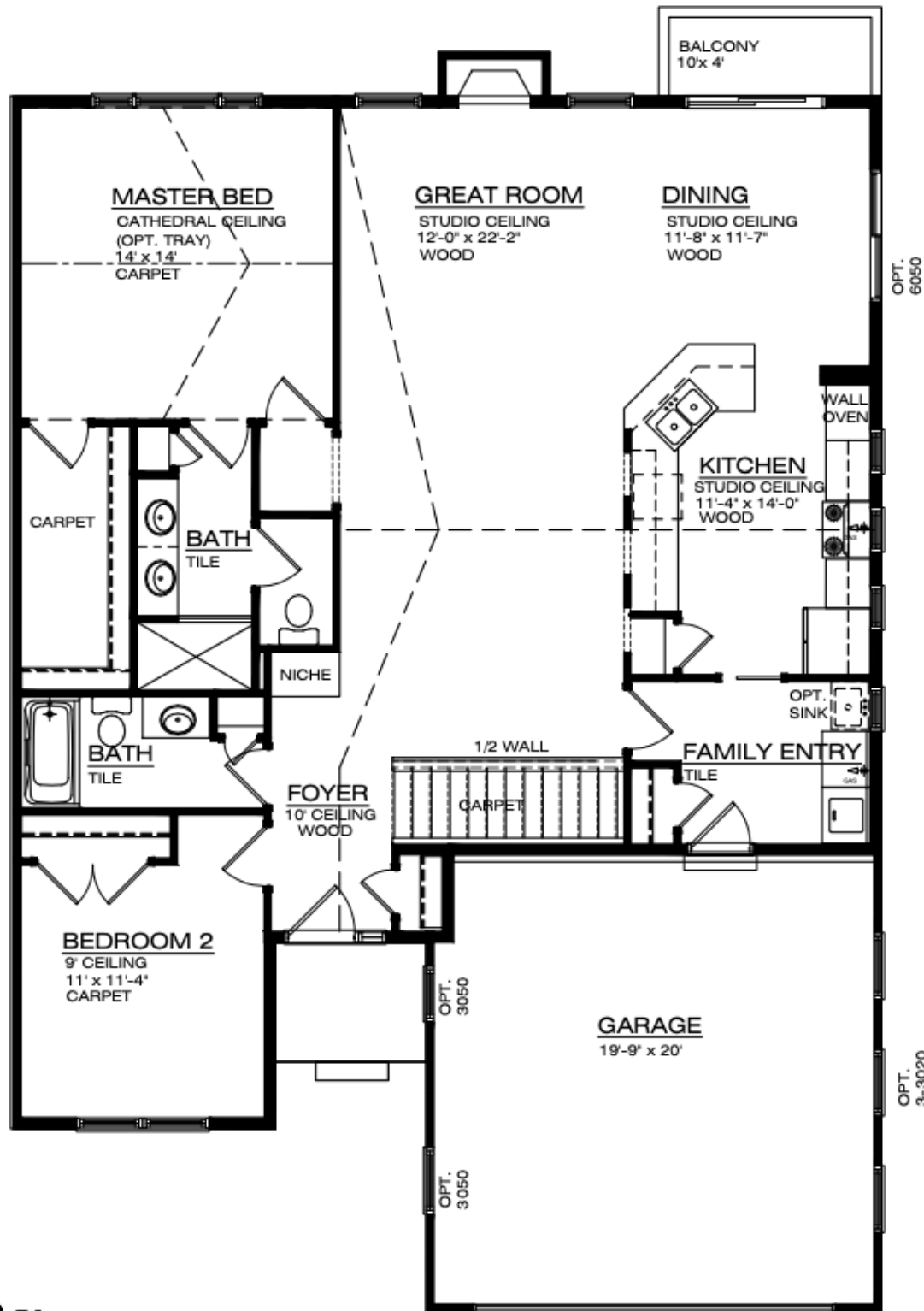
HOMESITE PREMIUMS ***

| Homesite | Features | Lower Level | Design Choices | Premium |
|----------|--------------------------|-------------|------------------------------------|-----------------------|
| 30 | End Exposure, Open Space | Walk-out | Ancroft, Ancroft S, B & J, Belford | \$58,000-- RES |
| 38 | End Exposure, Tree Lined | Standard | Ancroft J | SOLD |
| 39 | Tree Lined | Standard | Eyton | SOLD |
| 40 | End Exposure, Tree Lined | Standard | Belford | SOLD |
| 41 | End Exposure, Tree Lined | Standard | Belford | SOLD |
| 42 | Tree Lined | Standard | Cypress S (Quicker Delivery) | \$23,000 |
| 43 | End Exposure, Tree Lined | Standard | Ancroft B | SOLD |
| 44 | End Exposure, Tree Lined | View-out | Ancroft, Ancroft S, B & J, Belford | \$16,000- RES |
| 45 | End Exposure, Tree Lined | View-out | Ancroft, Ancroft S, B & J, Belford | SOLD |
| 50 | End Exposure, Court Yard | View- out | Ancroft, Ancroft S, B & J, Belford | \$35,000 |
| 51 | End Exposure, Court Yard | View-out | Ancroft, Ancroft S, B & J, Belford | \$35,000-- RES |
| 52 | End Exposure, Court Yard | View-out | Ancroft, Ancroft S, B & J, Belford | \$35,000 |
| 53 | End Exposure, Court Yard | View-out | Ancroft, Ancroft S, B & J, Belford | \$35,000 |
| 54 | End Exposure, Court Yard | View-out | Ancroft J | SOLD |
| 55 | End Exposure, Court Yard | View-out | Ancroft B | SOLD |
| 65 | End Exposure, Court Yard | View-out | Ancroft, Ancroft S, B & J, Belford | \$35,000 |
| 66 | Court Yard | View-out | Cypress, Cypress S, Dartmoor | \$23,000 |
| 67 | End Exposure, Court Yard | View-out | Ancroft, Ancroft S, B & J, Belford | \$35,000 - RES |
| 68 | End Exposure, Court Yard | View-out | Ancroft | SOLD |
| 69 | End Exposure, Court Yard | View-out | Belford | MODEL - SOLD |

* Homesites receive expanded patio with 2-sided Privacy Fence

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THE ANCROFT



TOTAL SQUARE FEET : 1,500

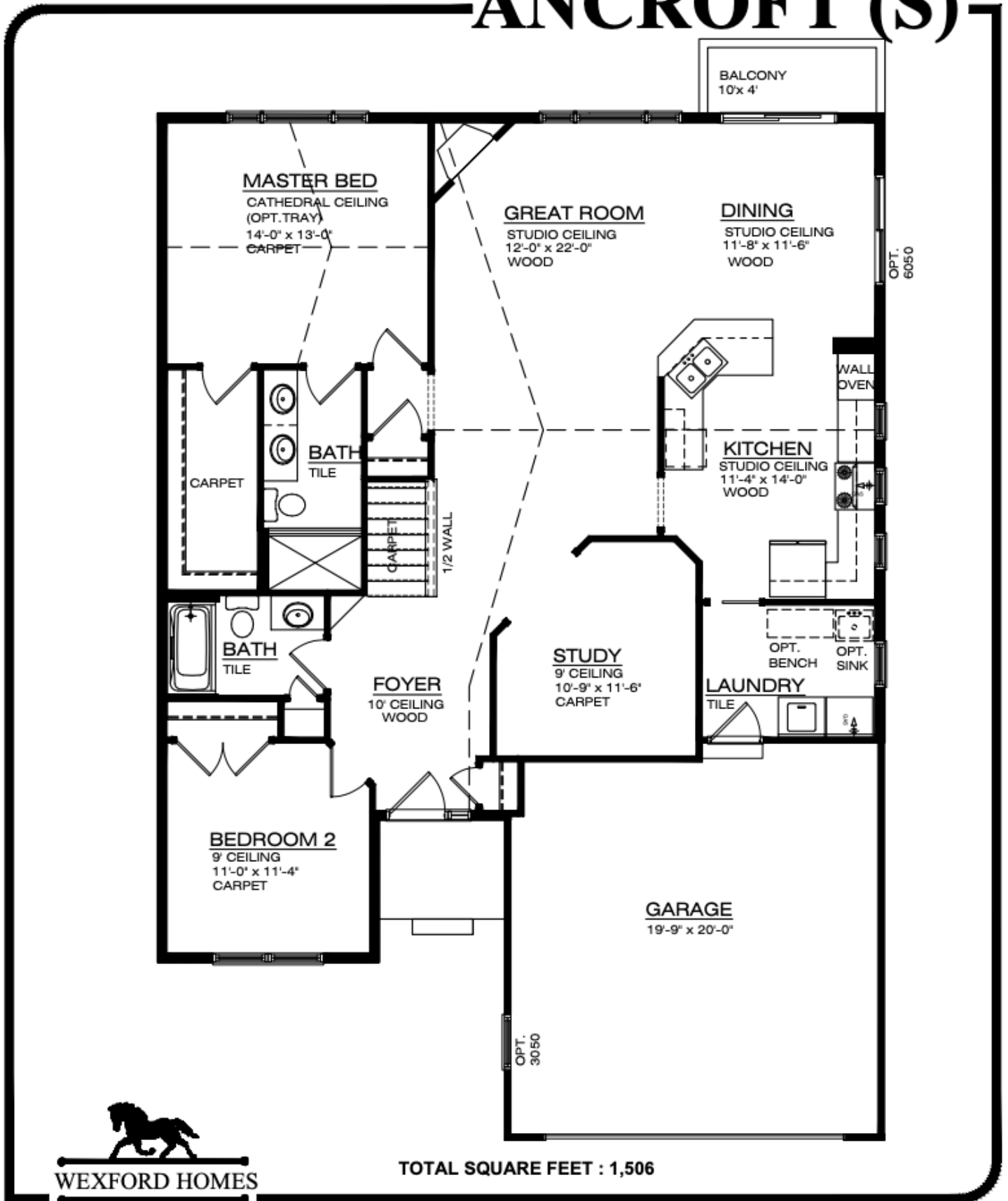


BUILDING GREAT TRADITIONS

Artist renderings and floorplans are subject to field verifications and all dimensions are approximate. See your community sales manager for details.
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THE ANCROFT (S)



TOTAL SQUARE FEET : 1,506



BUILDING GREAT TRADITIONS

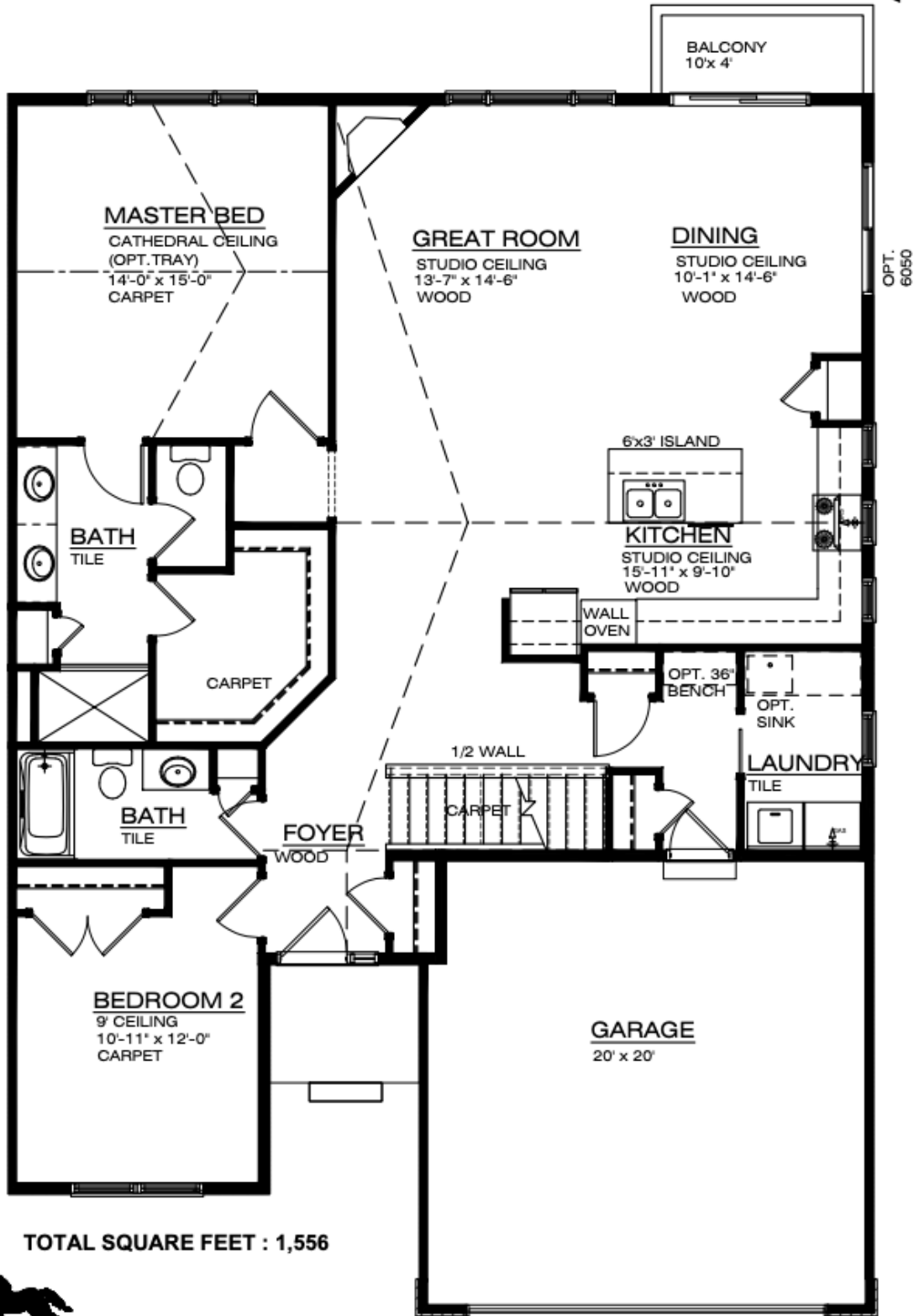
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REV: 1/15/23

THE ANCROFT (B)



TOTAL SQUARE FEET : 1,556

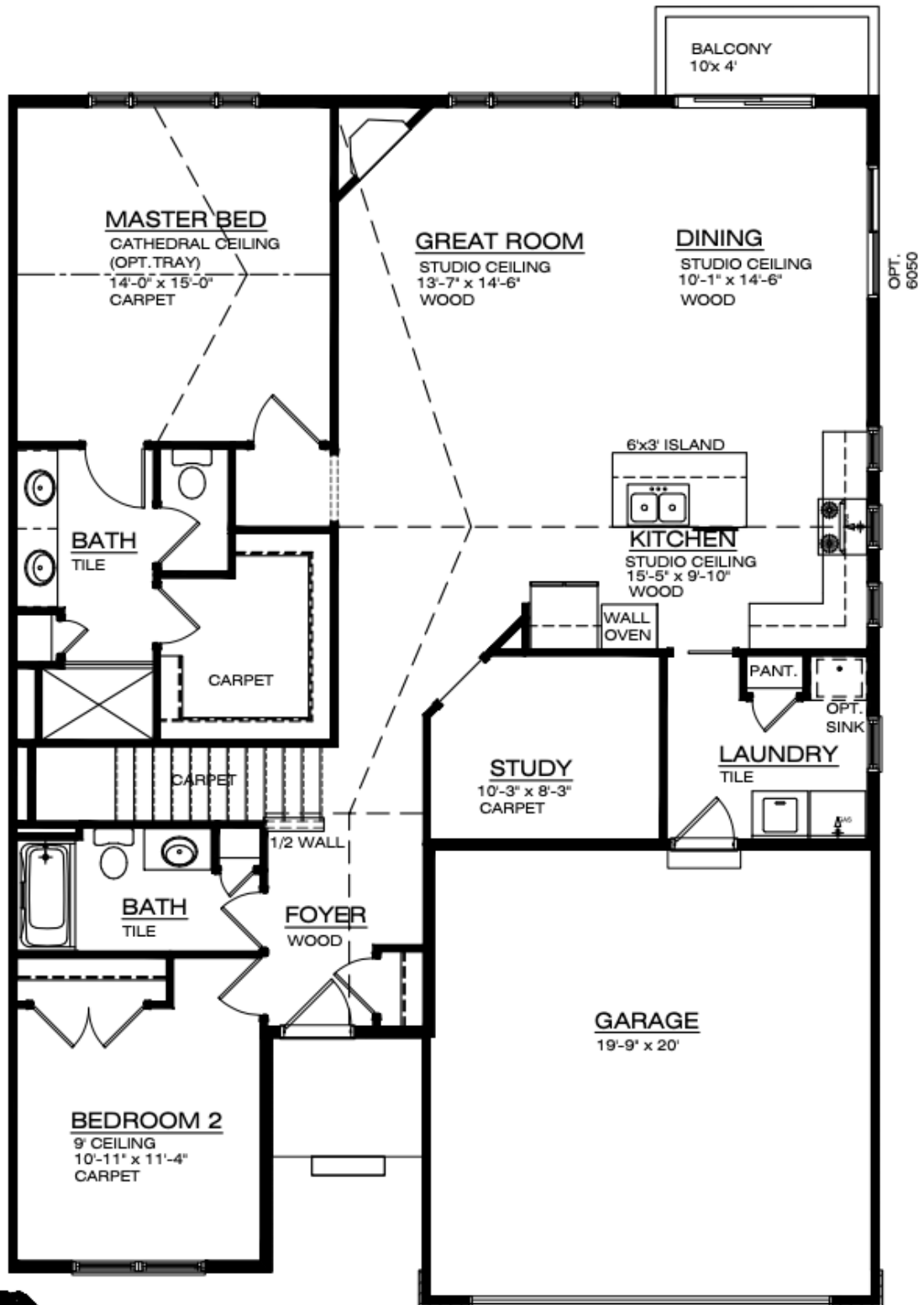


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THE ANCROFT (J)



WEXFORD HOMES

TOTAL SQUARE FEET : 1,597

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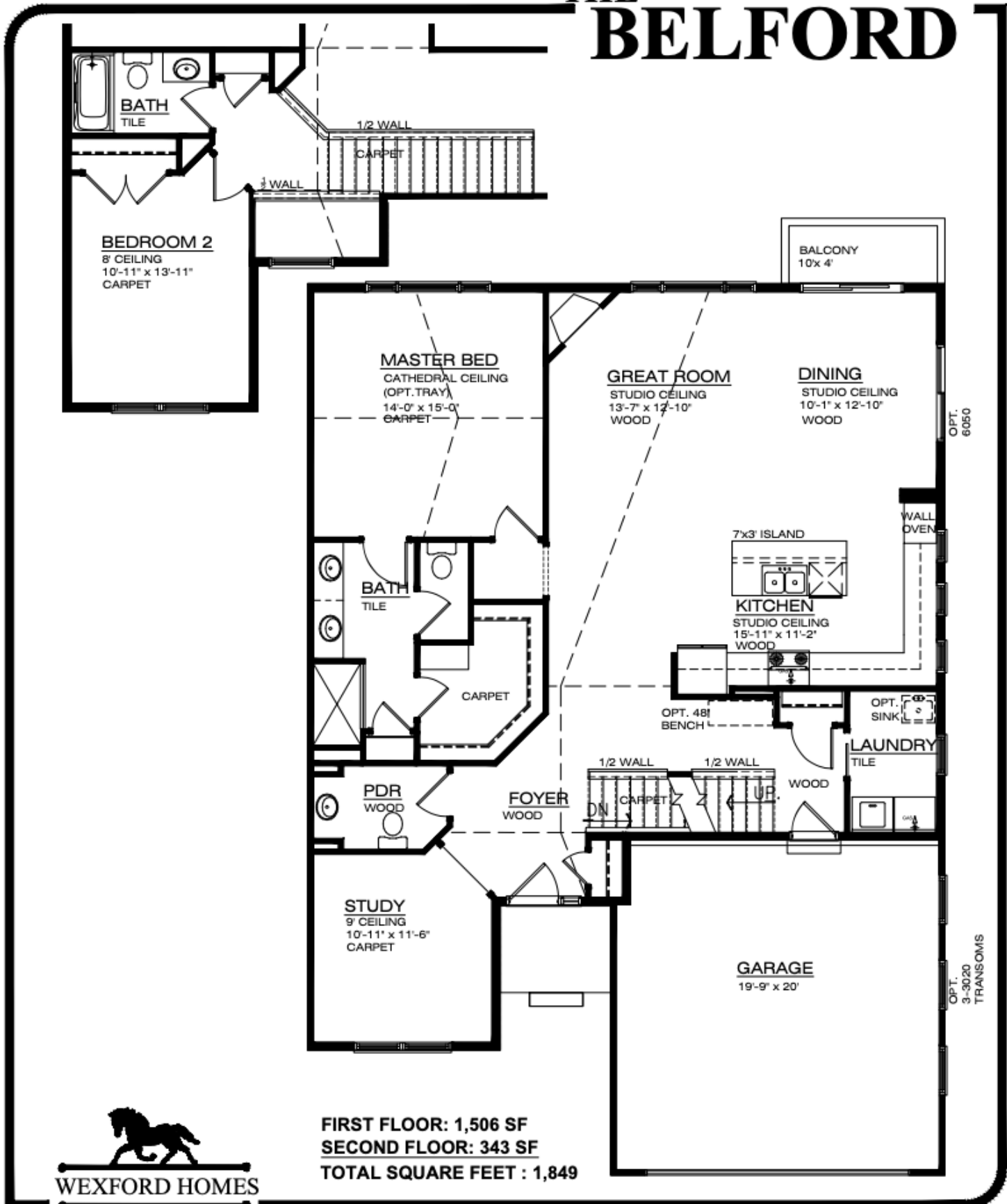
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EQUAL HOUSING OPPORTUNITY

REV: 1/15/23

THE BELFORD



FIRST FLOOR: 1,506 SF
SECOND FLOOR: 343 SF
TOTAL SQUARE FEET : 1,849



BUILDING GREAT TRADITIONS

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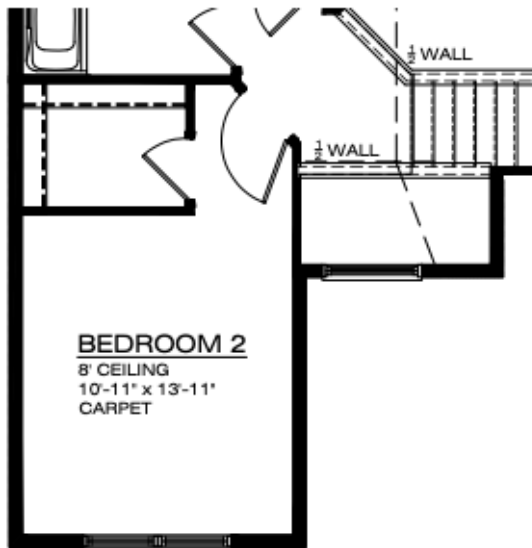
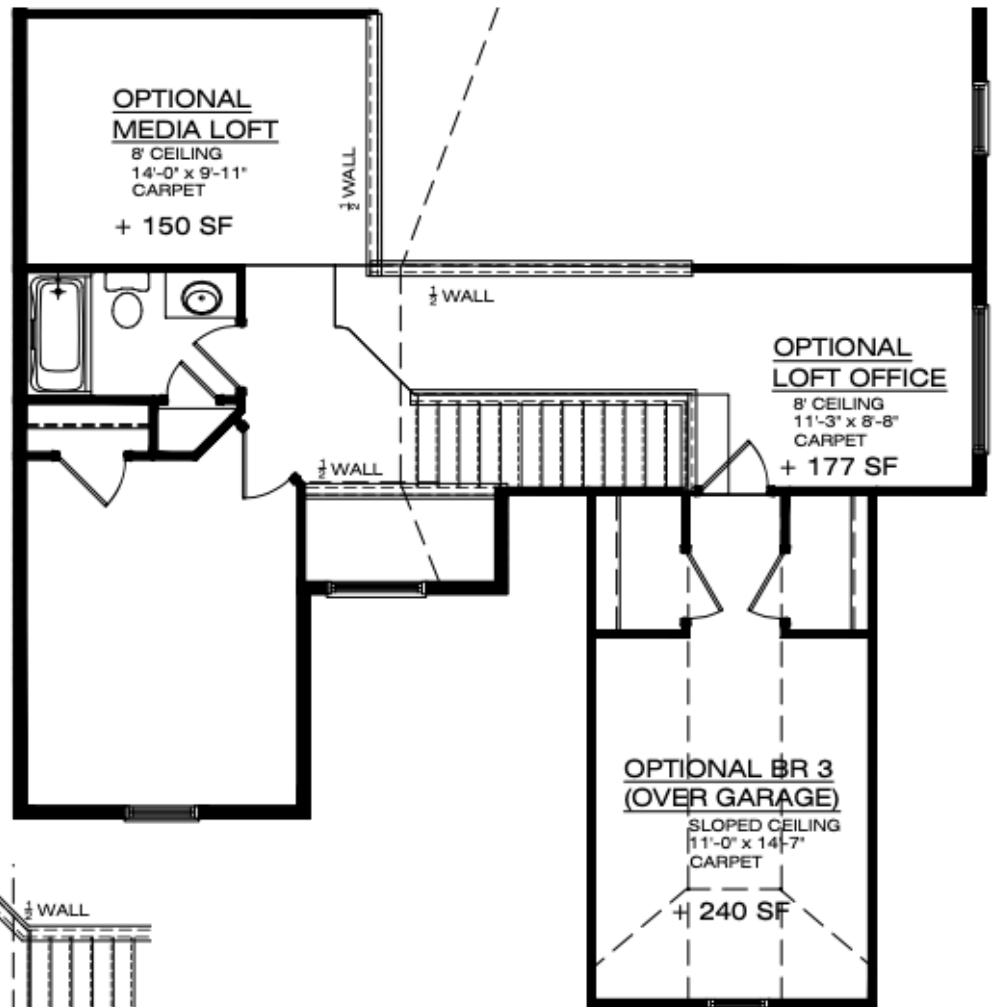


EQUAL HOUSING OPPORTUNITY

REV: 1/15/23

THE BELFORD

POPULAR OPTIONS



INCLUDED WIC WITH
OPTIONAL 2' STUDY BUMP



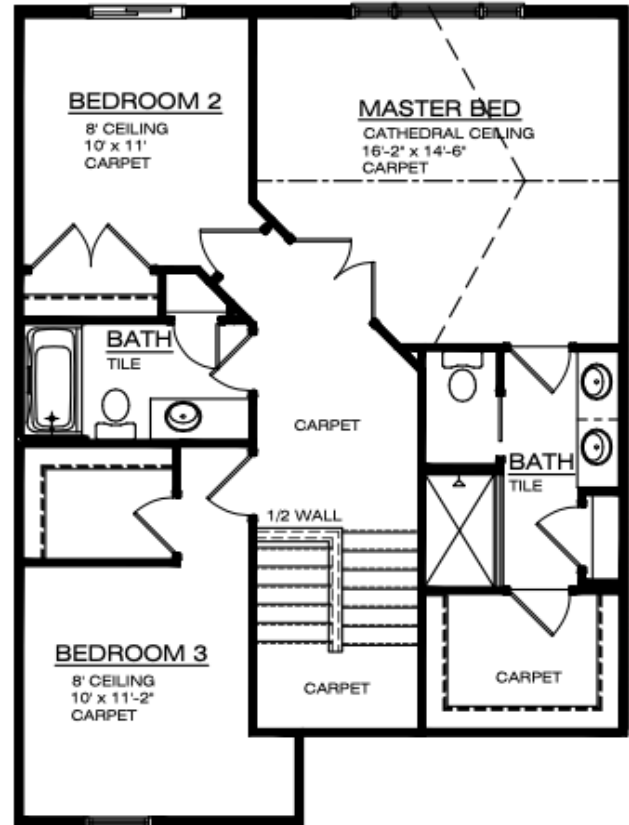
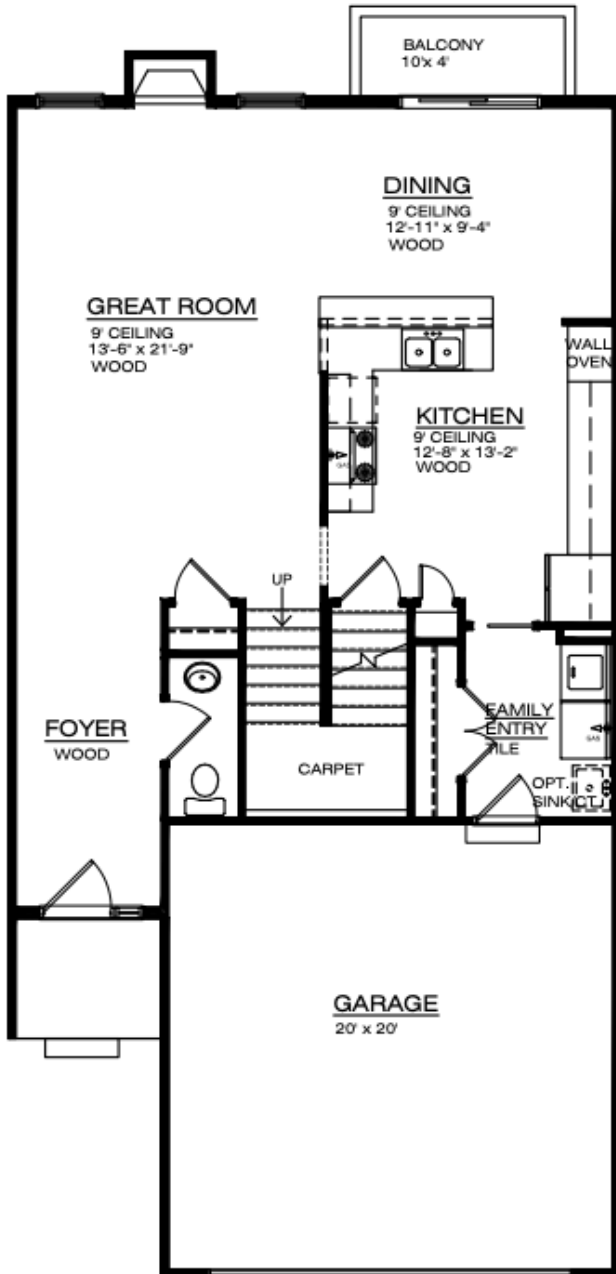
WEXFORD HOMES

BUILDING GREAT TRADITIONS

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THE CYPRESS

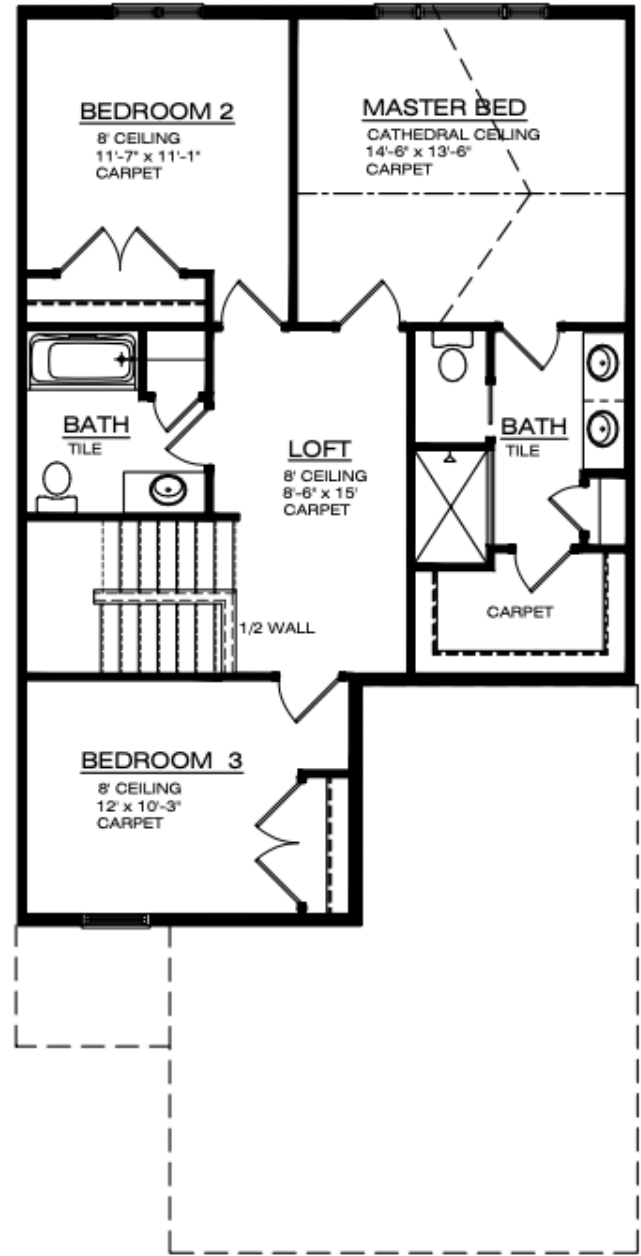
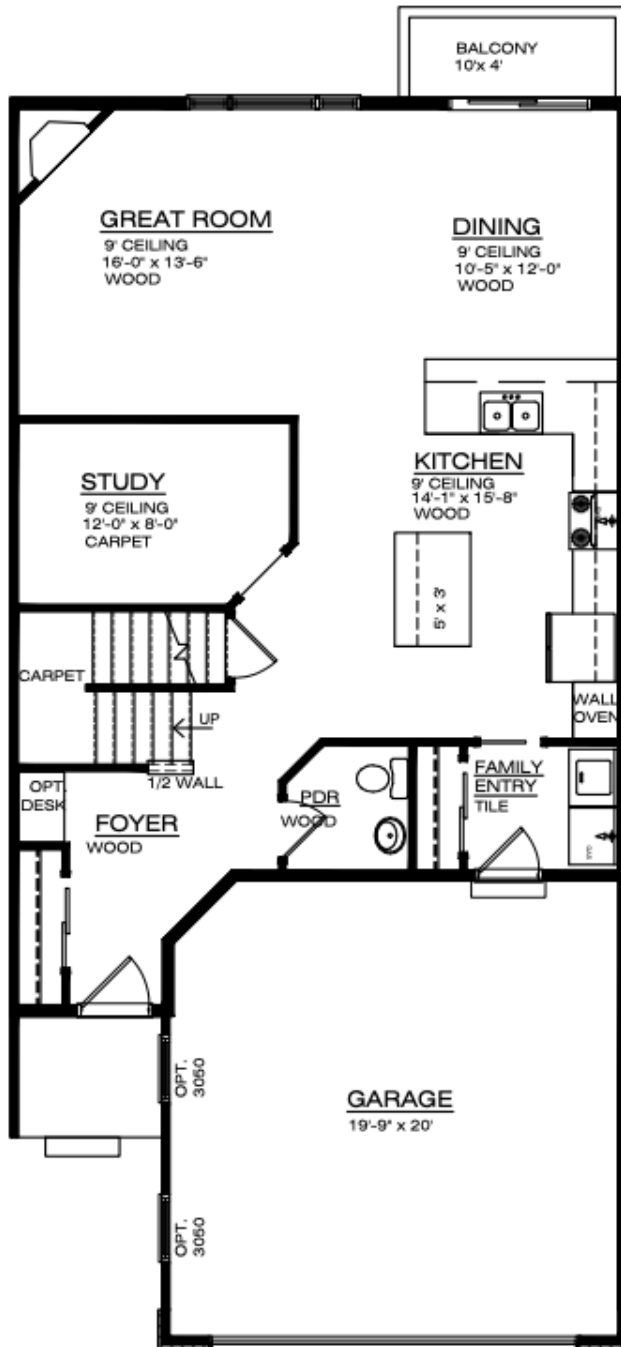


FIRST FLOOR: 908 SF
SECOND FLOOR: 933 SF
TOTAL SQUARE FEET : 1,841

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THE CYPRESS (S)



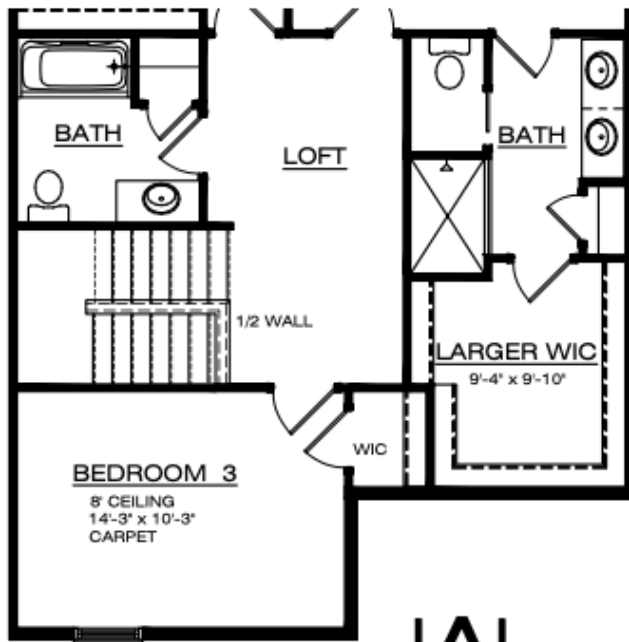
FIRST FLOOR: 980 SF
SECOND FLOOR: 968 SF
TOTAL SQUARE FEET : 1,948 SF

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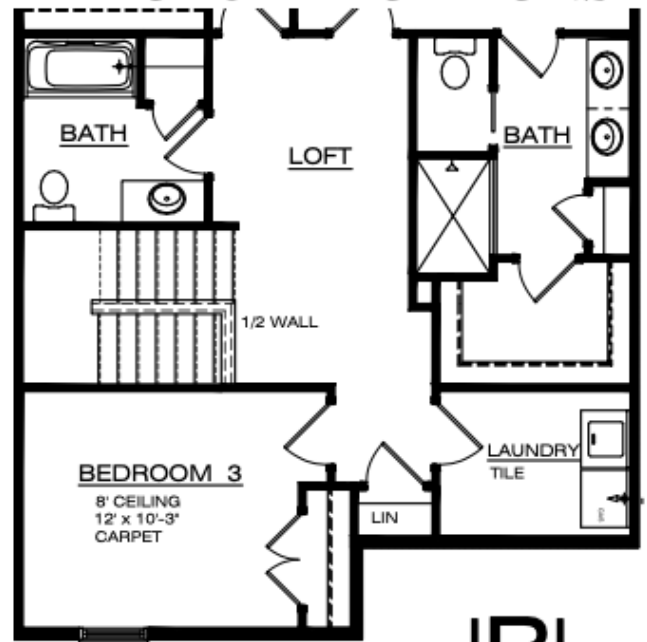


THE CYPRESS (S)

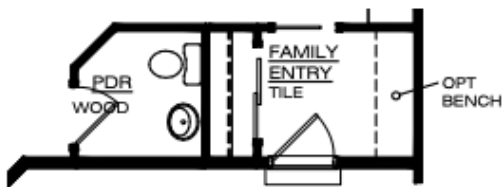
POPULAR OPTIONS



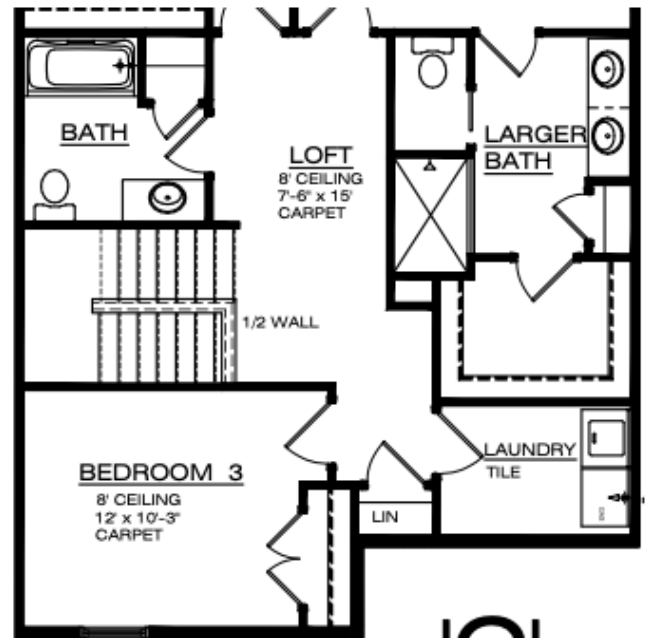
'A'
+53 sf



'B'
+79 sf



WITH LAUNDRY UPSTAIRS



'C'
+79 sf



BUILDING GREAT TRADITIONS

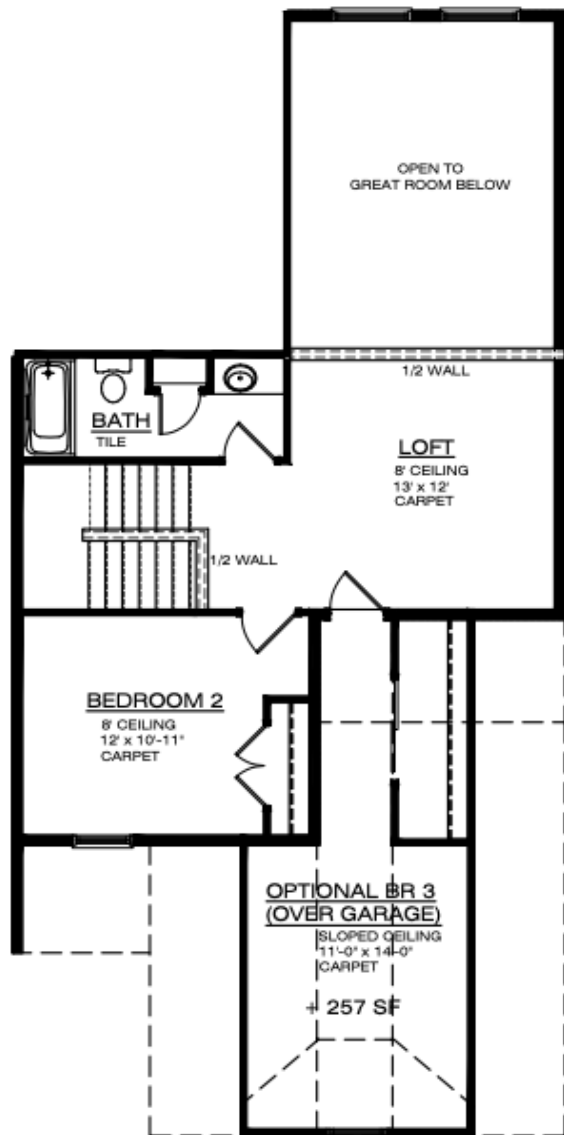
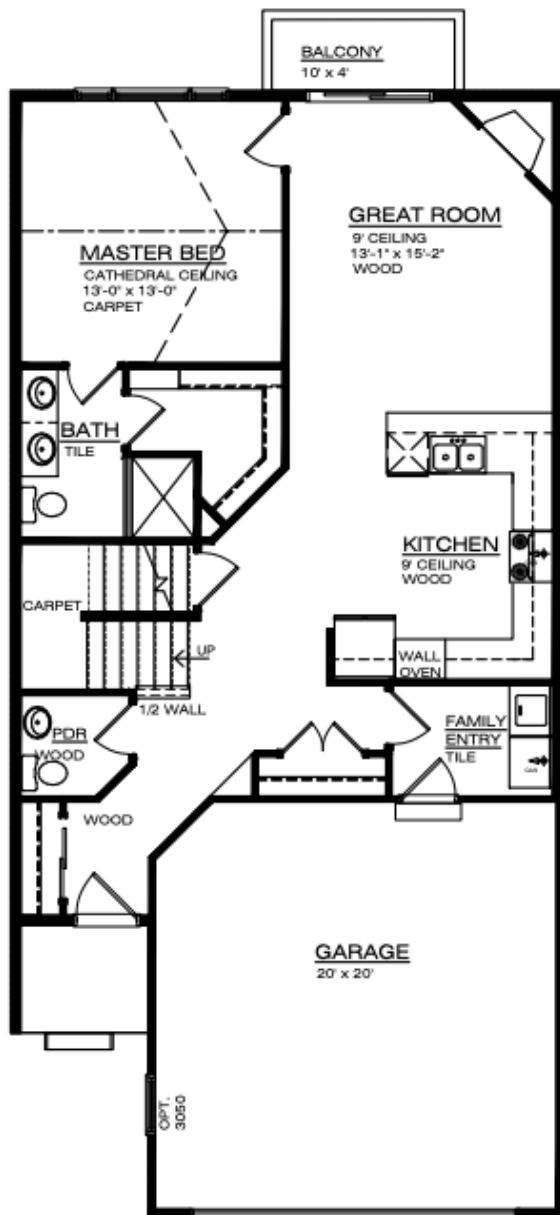
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REV: 1/15/23

THE DARTMOOR



FIRST FLOOR: 1,007 SF
SECOND FLOOR: 524 SF
TOTAL SQUARE FEET : 1,531



BUILDING GREAT TRADITIONS

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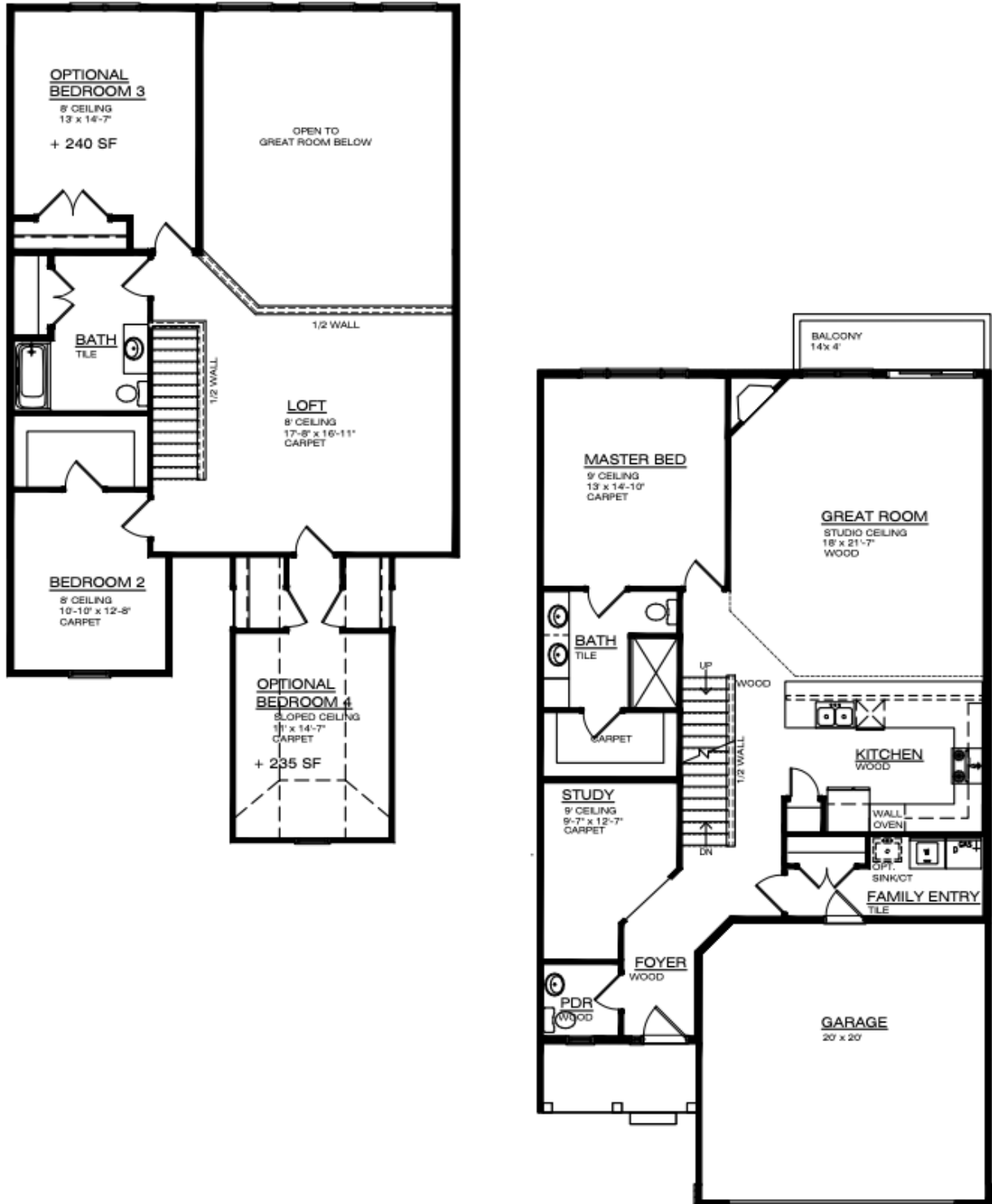
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EQUAL HOUSING OPPORTUNITY

REV: 1/15/23

THE EYTON



FIRST FLOOR: 1,363 SF
SECOND FLOOR: 732 SF
TOTAL SQUARE FEET : 2,095



BUILDING GREAT TRADITIONS

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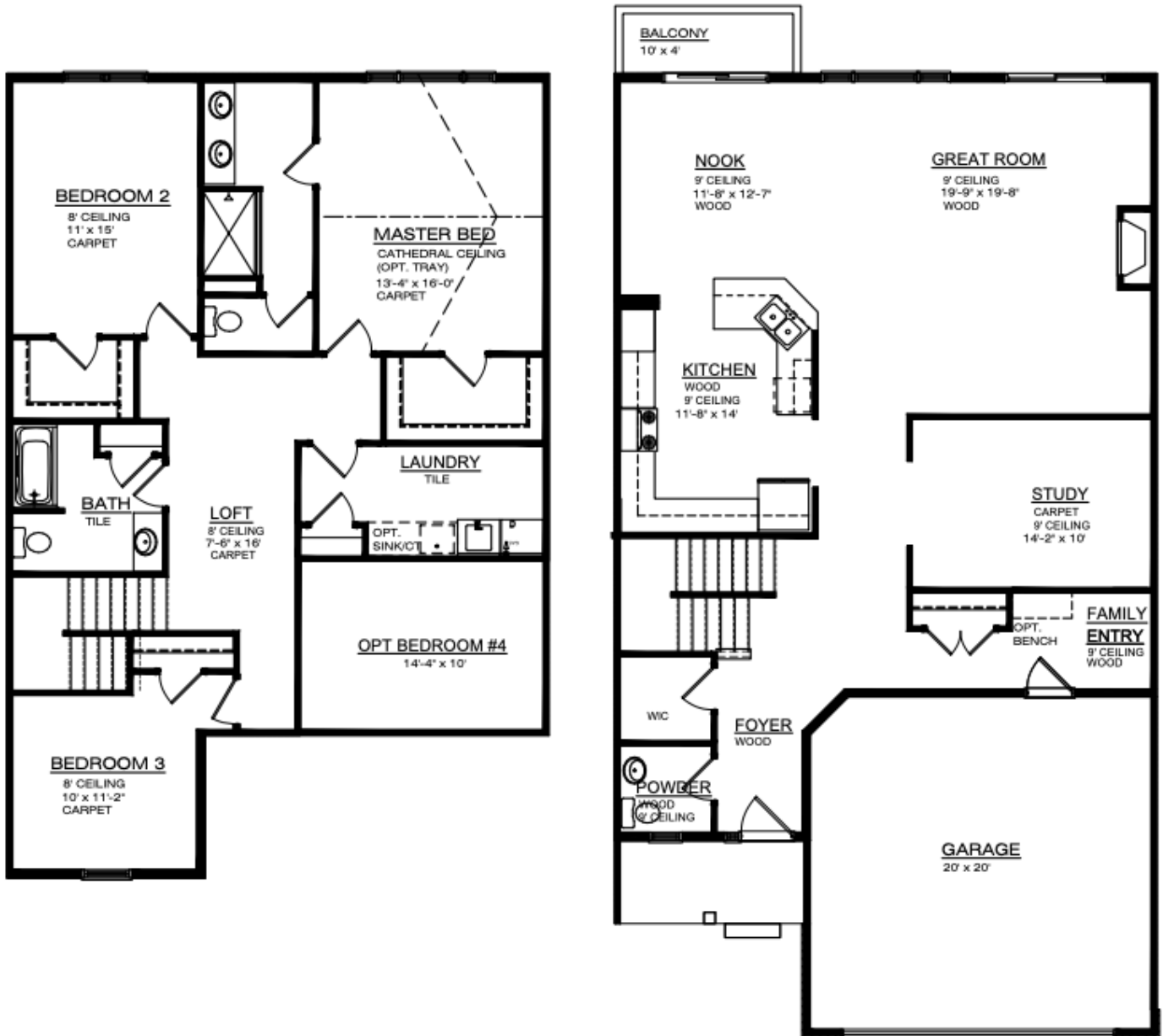
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EQUAL HOUSING OPPORTUNITY

REV: 1/15/23

THE FALKIRK



FIRST FLOOR: 1,289 SF
SECOND FLOOR: 1,208 SF
TOTAL SQUARE FEET : 2,500



BUILDING GREAT TRADITIONS

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EQUAL HOUSING OPPORTUNITY

REV: 1/15/23



INCLUDED FEATURES

Custom Exterior

- Custom front elevations such as Traditional, Craftsman, and Farmhouse
- Exterior featuring *LP Smartside* 6.5" exposed siding accented by stone, shake, board & batten, metal roofs, and charming front porch. Pre-painted designer colors, and 30 year no fade warranty
- Two car attached garage and concrete driveway with space to park two additional cars
- *Wayne Dalton* Craftsman-panel style insulated garage door
- *Andersen* 100 Series high performance Low-E single hung *Fibrex* windows
- Concrete walkway to front porch
- *Therma Tru* impact resistant painted fiberglass front door with sidelight
- *Atlas Pinnacle High Performance* architectural raised profile shingles with 3M *Scotchgard* protector to prevent staining
- Aluminum gutter and downspouts in matching designer colors
- Exterior light package featuring front, rear, and garage with neighborhood lighting
- Individual carved limestone address block
- *Andersen* 4'x4' egress window in lower level
- All landscape is complete and includes an irrigation system, snow removal, and yard maintenance

Interior Finish

- Dramatic 9' and 16' cathedral first floor ceilings
- *Shaw* oak, maple, or hickory engineered 5" plank hardwood flooring in the foyer, powder room, kitchen, great room and dining room.
- *Metrie* trim package includes 3.125" casing, 5.25" baseboard and 5.125" crown in the study or master bedroom
- Jeld Wen two panel smooth doors and painted hardwood handrail
- *Schlage F* series lever handles in choice of available finishes
- *Heatilator Novus 33"* gas fireplace
- Custom crafted, painted hardwood mantle with stone or tile surround
- *Sherwin Williams* custom interior package with choice of wall and trim color with white
- Interior lighting package allowance for custom finish
- 6 LED recessed lights installed per buyer direction
- Convenient laundry/mud room with tiled floor and gas supply to dryer
- *Shaw R2X* stain resistant carpet with premium 8lb pad in bedroom, study, and hallways

Kitchen Finish

- *Merillat Classic* Maple, Cherry, Hickory, or Oak cabinetry in choice of available stain and paint finishes
- 42" upper cabinets with, wall oven, cook top, and Lazy Susan cabinets
- *Delta* designer polished chrome single hole faucet with pullout spray head
- Granite counter top with 4" backsplash
- Island with granite counter top and bar stool seating
- Under-mount stainless steel sink in choice of single or double bowl
- *Shaw* oak, maple, or hickory engineered 5" plank hardwood flooring
- Built-in pantry with multi-level shelving
- *Andersen 100* series gliding or *Therma Tru* in-swing full light patio door
- Generous appliance allowance

Master Suite

- Cathedral ceiling
- Spacious walk-in closet with custom laminate shelving
- *Merillat Classic* Maple, Cherry, Hickory, or Oak cabinetry in choice of available stain and paint finishes
- Granite vanity top with white under mount sinks in round or rectangle
- Ceramic tiled floor in master bath and 2nd full bath with custom installation
- *Delta* premium polished chrome single handle faucets
- *Gerber* premium elongated and comfort height toilet in white
- Spacious fully tiled shower with semi-framed custom glass door

Structural Construction Quality

- 10" thick by 9' tall concrete foundation walls, re-bar enforced atop 20"x10" concrete footings
- *Weyerhaeuser four star* engineered I-joist floor system
- *Edge Gold 3/4"* tongue and groove sub-floors nailed and glued for strength and squeak resistance
- 2"x6" exterior walls
- House wrap of exterior surface
- 12" wide isolated dual wall system with panels, insulation, and 2x4 studs from foundation to attic for maximum sound and fire protection. 65-69 STC Rated for quiet performance
- Drywall glued, screwed, and finished smooth, including ceilings
- Double-row 4' ice guard around all roof eaves

Home Systems

- *Bryant* 96% high efficiency direct-vent furnace with 4" air filter
- *Bryant* 13 SEER central air conditioner
- *State* 50 gallon gas water heater
- Prep for radon abatement system
- *Owens Corning* R-49 attic and R-19 Sidewall insulation with anti-air infiltration caulk package
- 4" Blanket insulation of interior concrete foundation surfaces
- 150-AMP electrical service
- Pre-wired for 2 cable and 1 phone jack
- Hard-wired smoke detectors with battery back-up
- 2 weatherproof exterior outlets
- 1 exterior frost free hose bib in garage
- *Honeywell* digital programmable thermostat
- *Genie* Garage door opener with keypad control

Wexford's Personal Service and Warranty

- Construction care walk through at 3 and 11 months, upon request
- 12 month builder warranty plus extended manufacture warranties
- Personal customization meetings with builder, suppliers, and tradesmen
- Pre-construction and pre-drywall consultation with builder
- The rewarding experience of working with the Wexford Homes Team

**** Features may vary per individual home design and can be modified with comparable products at the builder's discretion.*

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ABOUT THE BUILDER

It's a rarity to work with a hands on, local builder in 2023! Wexford Homes (established in 1989) has designed and constructed over 1200 homes, mostly in the Ann Arbor-Saline area and in over 30 neighborhoods. This includes 5 condominium communities. You won't drive very far without passing a Wexford Homes neighborhood. This includes The Waterways, The Arboretum, Centennial Park, Brookview Highlands, The Gardens of Travis Pointe, Lake Forest, The Ravines, and Burwyck Park and Gallery Park condominiums. We take great pride in creating the perfect home for you in outstanding neighborhoods.

Our entire team works with you directly during the entire building process and brings experience, commitment to quality, and flexibility. The #1 priority is to understand YOUR vision and work to create a home to fit your lifestyle while providing the very best quality and value.

Wexford Homes was founded and is led by Craig Welch, a native of Ann Arbor. He and his wife Kathryn have 3 children and are quite active in their community. Craig earned his undergraduate degree at the University of Michigan, his law degree at Southern Methodist University in Dallas, and practiced real estate law for eight years before beginning the exciting journey of new home construction. He was the former President of the Builder and Remodelers Association of Greater Ann Arbor and was titled Builder of the Year in 2000. He is creative, hands on, and a true problem solver. Once you have designed your perfect home on paper together, he and the experienced Architect Team figure out how to bring it to life on your chosen homesite!

THIRTY-TWO YEARS OF QUALITY HOMES

- Maplewood Farms, Saline (partial)
- East Horizons, Saline (partial)
- Lake Forest, Ann Arbor (most)
- Fleming Creek, Ann Arbor (all)
- Lake Forest Highlands, Ann Arbor (all)
- The Waterways, Saline (all)
- The Ravines, Ann Arbor (all)
- The Gallery of Scio (all)
- Serenade at Brookview Highlands, Saline (all)
- Castleridge Commons, Ann Arbor (all)
- Burwyck Park, Saline (all)
- The Arboretum, Saline (most)
- Wexford Commons, Saline (all)
- Centennial Park, Saline (all)
- Gallery Park, Ann Arbor (all)
- Rolling Hills, Saline (some)
- Arbor Lane, Saline (all)
- Gallery Pointe, Saline (all)





EVENTS

AND ENTERTAINMENT

Celtic Festival

www.salineceltic.org

The Saline Festival began as a result of the Sister City relationship between Saline, Michigan and Brecon, Wales. The festival includes various events such as music, dance competition, highland athletic competitions, jousting, sheep herding demonstrations, sword and fencing demonstrations, and much more.

Saline Oktoberfest

www.salinemainstreet.org/oktoberfest

Saline's Oktoberfest celebrates its sister city relationship with Lindenberg, Germany. The term Oktoberfest is borrowed from the name of the famous 16-day celebration held in Munich, Germany where visitors consume great quantities of food and beer and dance to traditional music.

Farmers Market

www.cityofsaline.org/farmersmarket

Fresh, local, and healthy foods! There are so many choices for fruits, vegetables, honey, maple syrup and fresh baked goods. Visit the website for current dates and times.

Saline Summerfest

www.salinesummerfest.org

Summerfest features the traditional family-oriented food, music, and fun of Saline's annual "Picnic in the Park." Add a juried craft and art show, a trolley tour of Saline's most intriguing historical sights, a 5K run/walk event, and other special treats. At Summerfest, there is something for everyone.

Saline Community Fair

www.salinefair.org

Started in 1935 the Saline Community fair has something for everyone. Carnival rides, animal and arts and crafts exhibits, tractor pulls, auto enduro derby, fair queen contest, merchants tent, livestock auction and more!



PARKS AND RECREATION

Saline Parks & Recreation Department

www.cityofsaline.org/parks

Saline Recreation Center

www.salinerec.com

The Saline Rec Center is an affordable family friendly center that meets the entire family needs. There is a large gym with an indoor walking track, a free weight room, a nautilus weight room, cardio weight room, 2 pools, a hot tub, aerobic studio, racquetball court, family changing room, party room, meeting space, tennis courts, play structures, sand volleyball courts, disc golf course and more. It is conveniently located at the corner of Textile and Woodland Drive, just minutes from Ann Arbor.

Maplewood Lanes Bowling

www.maplewoodlanes.com

Maplewood Lanes is a modern, computerized 24-lane bowling center located in Saline, just a few minutes south of Ann Arbor. In addition to bowling leagues and open bowling, they feature a full service restaurant, private party & banquet facilities, live entertainment, a pro shop, bowling lessons and billiards.

Area Parks

Brecon Park
397 Nichols Drive

Canterbury Park
219 Willis Road

Colony Park
1012 Colony Dr.

Curtiss Park
440 W. Michigan Ave.

Marlpool Park
511 Marlpool Drive.

Mill Pond Park
565 W. Bennett St.

People's Park
209 W. Monroe St.

Risdon Park
241 S. Ann Arbor St.

Stonecliff Park
450 Saline River Dr.

Tefft Park
1780 Woodland Drive East

Wilderness Park
300 Willis Road

MEET THE TEAM!



JULIE PICKNELL, Team Leader – 734-395-8383

I begin my 23rd year of my real estate career at the Charles Reinhart Company and absolutely love what I do! I am proud to be a retired Board member of the Ann Arbor Street Art Fair, the founding Chair of the Townie Street Party, a fundraiser for Ellie's Place, a member of the Ann Arbor Rotary Club, and I am currently one of the Judges for the Miss Saline Pageant. I've lived in the Saline Area for over 25 years and have always supported my community. My goal is to always apply a high level of knowledge, experience, and energy towards the sale/purchase of your home, and to assist you in making the absolute BEST decisions for you and your family.



BRITTON GOETZ, Sales Representative – 734-645-9642

I am a native Ann-Arborite with deep roots and breadth of associations that come from my work which began in the printing industry where I represented the 5th generation of a one hundred year old family business in Ann Arbor. Buying or selling your home is a significant financial and emotional decision. Every situation, circumstance and transaction is unique and requires a one of a kind approach. Please allow me to put my strong knowledge of the area, market analysis and proven marketing system to work for you.



BRIAN PICKNELL, Sales Representative – 734-645-3286

Born and raised in the Picknell household world of real estate, my earliest memories include energetically assisting during Open Houses and giving tours of homes—joining the Picknell Team was definitely in the tea leaves! In 2022, I graduated with a Bachelor's degree in Psychology from the University of Michigan. Within weeks of receiving my diploma I went to Real Estate school and became a Realtor. The process of buying and selling real estate is an extremely intimate and emotional experience; my educational background and desire to help others go hand in hand.



KATE WAGNER, Sales Representative – 734-707-1522

Before becoming a real estate agent, I worked as the Admissions and Marketing Director for skilled nursing home facilities. In that role, I learned how to keep stress levels low and life changes enjoyable and easier for families. I now apply these skills to helping my clients feel comfortable throughout the entire home buying or selling process by being accessible, responsive, and committed to communication. I will go above and beyond to help you integrate into your new home and community.

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